

PRESS RELEASE

Lemonflow Secures Pre-Seed Funding to Bring Vertical AI to EV Charging and Mobility

Munich, June 13, 2025 — **Lemonflow**, the AI company building voice-based support agents for the EV charging industry, has announced the successful closing of its pre-seed funding round. The round was backed by **Speedinvest**, **CDTM Venture Fund**, and industry veterans from the mobility and AI ecosystem who bring deep operational and technical expertise.

Working with leading charge point operators across Europe, Lemonflow automates customer support through AI-powered voice agents — drastically reducing operational costs while improving the driver experience. Its core voice AI is complemented by a fully omnichannel offering — including chat and email — to ensure consistent, multilingual support across all customer touchpoints.

Lemonflow combines intelligent orchestration with low-latency infrastructure to deliver real-time support experiences. The system continuously analyzes interaction data to identify root causes and surface actionable insights — turning every support request into a driver for operational excellence.

*"This funding allows us to take the next step on our journey toward becoming the category leader for vertical AI in EV charging and mobility," said **Konstantin Huneke**, Co-Founder of Lemonflow. "We're building AI that understands the domain deeply, integrates with physical infrastructure, and solves real-world problems at scale."*

The funding will be used to grow Lemonflow's product and engineering teams, deepen integrations with charge point management systems, and expand its deployments with forward-thinking operators across Europe.

Victor Huerbe, Principal at Speedinvest, commented: *"The mobility sector is at an inflection point — operational excellence and customer experience are more critical than ever, from EV charging to parking and beyond. Lemonflow's vertical AI is purpose-built for this moment: deeply integrated, fast to scale, and grounded in real-world challenges. We're excited to support Konstantin, Lukas, and the team as they build the AI layer for next-generation mobility infrastructure."*

Adrian Zierer, E-Mobility Entrepreneur and Founder of Charge Construct, added: *"Having delivered hundreds of charging sites for almost all CPOs in Germany, I've seen firsthand where the real challenges are today. It's no longer about just building*

networks — it's about running them efficiently and delivering great service. Customer support is one of the hardest — and most underestimated — parts of scaling. Lemonflow tackles exactly this with a state-of-the-art approach and a strong team that understands the operational reality on the ground. That's why I'm backing them."

Founded by two former McKinsey project managers — **Dr. Lukas Fieber**, who holds a PhD in Engineering from Oxford, and **Konstantin Huneke**, who previously co-led McKinsey's EV Charging Practice — Lemonflow combines cutting-edge AI technology with deep domain expertise. Based in Munich, the company's long-term vision is to become the go-to AI infrastructure for operational support across mobility — starting with EV charging.

About Lemonflow:

Lemonflow is a Munich-based technology company developing AI agents specifically designed for customer support in the EV charging industry. The company offers a scalable first-level support solution – available 24/7, cost-efficient, driver-friendly, and multilingual (in more than 30 languages). The AI agent is in use by leading operators across several European markets, with the goal of sustainably improving support along the charging infrastructure. Learn more at www.lemonflow.ai.

About Speedinvest:

Speedinvest is a leading early-stage venture capital firm with more than €1 billion AuM and 40+ investors based in Berlin, London, Munich, Paris, and Vienna. Our dedicated sector-focused teams are the first to fund Europe's most innovative technology startups and our in-house operational experts are on hand to offer founders ongoing support with growth, HR, market expansion, and more. Bitpanda, GoStudent, Wayflyer, Open, CoachHub, Schüttflif, TourRadar, Adverity, and TWAICE are among our portfolio of 300+ companies. Learn more at www.speedinvest.com.

About CDTM Venture Fund:

The CDTM Venture Fund is a pioneering early-stage alumni fund with €8.2 million under management, investing exclusively in startups founded by current students & alumni of the Center for Digital Technology and Management (CDTM) in Munich. Supported by a network of over 300 CDTM graduates, including several unicorn founders, the fund supports the next generation of entrepreneurial talent emerging from one of Europe's most successful innovation programs.

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